

Futures, Options, LRP Compared

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The software demonstrated today can be
downloaded/used at the web site below.

<http://www.montana.edu/softwaredownloads/livestockdownloads.html>



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Livestock Risk Protection

- Feeder Cattle
- Fed Cattle
- Swine
- Lamb
- All these types of livestock are covered by LRP in all Montana and Wyoming counties.



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Relevant Comparison: Futures, Options, LRP

- Compare as equal a price level as possible
 - The objective is to compare the costs of down side price protection with these products.
 - Start off with a set of initial conditions provided by the Futures and Options markets.
 - These determine the LRP Coverage level available.
 - Futures versus Strike Price versus LRP Coverage Level
 - If you change any one of these initial conditions, it implies a change in the information provided by the other markets.

Examples are Using Livestock Risk Protection for Feeder Cattle

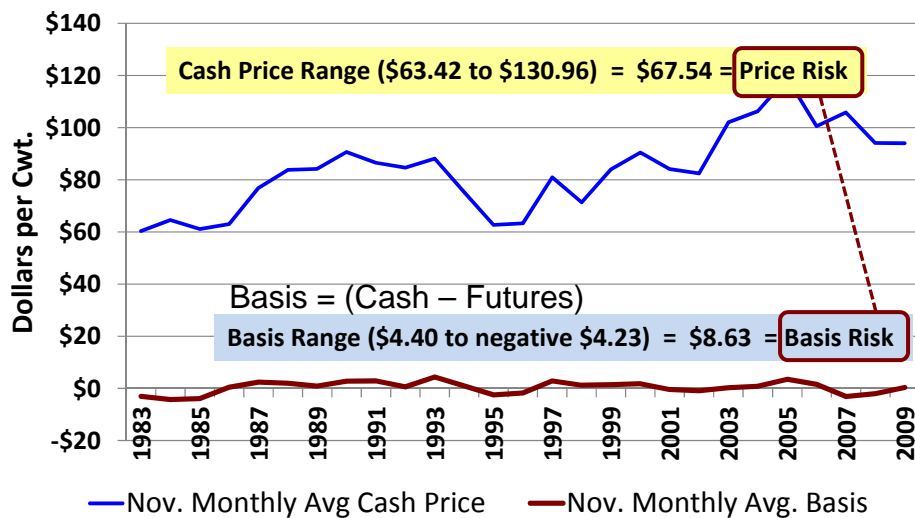
Example Initial Conditions

- October Feeder Futures as of **3-8-2013** was \$153.00
 - + \$6.50 expected basis, minus \$.35 brokerage and interest = **\$159.15** Local net cash price
- October Put Options: used \$152.00 Strike price
 - + \$6.50 expected basis minus \$4.83 premium minus \$.34 brokerage and interest = **\$153.33** Local cash price
- LRP Coverage price **Steers Weight 1**: 34 weeks out was **\$166.35**
 - LRP coverage ends **11-1-2013**
 - Premium is \$5.99 (\$5.21 with 13%, subsidy)
 - Total Premium and trading cost are \$5.43
 - Estimated Floor price with LRP is **\$160.92**
 - \$166.35 – (\$5.21 + \$.22)
- Producer still subject to Basis Risk (Cash – Futures)



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Monthly Average Cash Price and Basis
500 to 600 Lb Steers, Billings 1983 to 2009



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Comparing Pricing Alternatives

- All three are based on the futures markets
- All three use very similar information
- All three have their own specific requirements
- All three provide coverage for a single peril, price risk
- None eliminate other risks such as
 - Basis, Sickness, dead loss, disasters, etc.



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Pros for **Futures**

- Can minimize transactions costs, *if everything goes as planned*, (actual results equal expected results)
- **Trades daily** so provides widest selection of price protection levels to choose from
- Allows implementation of “automatic” transactions when working with a broker
 - Automatic marketing orders for sell or buy
 - Eases worry about the need for constant contact with markets and broker
- Provides an opportunity to get to **know your lender very well**
- Maybe long conversations with your spouse



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Cons for **Futures**

- Lumpy – Contract Size (Feeders = 50,000 lbs)
- Margin calls and additional transaction costs
- Broker's knowledge of specific markets and commodities, grains vs livestock
- Locks in Price Both Ways
 - Eliminates capturing benefits of advantageous price moves
- Producer still subject to **Basis Risk**
 - Basis is (Local Cash price – Futures price)



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Pros for **Options** (Puts and Calls)

- Locks in price in only one direction
 - Put = price floor = protects against falling prices
 - Call = price ceiling = protects against rising prices
- Eliminates margin call worries
- Paying premium and brokerage fees is a one time transactions costs
- Interaction with broker minimal
 - Option expires worthless, no need to talk to broker
 - Tell broker to exercise/offset option if it has value



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Cons for **Options**

- Coverage is Lumpy by contract size (50,000 lbs)
- Price protection alternatives are less

Strike	Open	High	Low	Last	Time	Sett	Chg	Vol	Sett	OpInt	Date
future	-	127.250	127.000	127.100	Jan 21, 16						
1240	-	4.900	4.900	4.800	Jan 21, 16	4.800	+0.100		4.900		
1260	-	5.550	5.550	5.450							
1280	-	-	-	7.000 *							

Annotations: A red box highlights the 'Last' price of 127.100 for the 'future' contract. A blue box highlights the 'Last' price of 4.800 for the 1240 strike. A yellow box highlights the 'Last' price of 7.000 for the 1280 strike. A red arrow points from the 127.100 price to the 1240 strike. A blue box contains the text 'Futures trading at \$127.10'. A yellow box contains the text 'Strike Prices lower than \$127.10'.

- May not be available when you need it
 - Not trading out far enough
- Producer subject to **Basis Risk**
 - **Basis = (Cash – Futures)**

Pros for **LRP**

- Can cover small number of head
- Not lumpy like futures and options contracts
- Insurance coverage can be transferred to a new owner if livestock are sold before the end date.
 - New owner must meet eligibility requirements
- Can purchase this insurance daily after markets close
 - 3:00 pm until 9:00 am the following morning
- One time only transaction at purchase
- Settles to daily **CME Cash Feeder Cattle Index** **adjusted by RMA Price Adjustment Factors (PAFs)**

Adjustment Factors Built In To LRP Coverage Levels

Weight Range	Price Adjustment Factors (PAFs)			
	Steers	Heifers	Predominantly Brahman	Predominantly Dairy
< 6.0 Cwt	110%	100%	100%	85%
6.0 to 9.0 Cwt	100%	90%	90%	80%

These factors are applied to the Futures/Options prices the RMA uses to produce the daily LRP price coverage levels listed on the web.



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Partial LRP Report – 3-8-2013

Endorsement Length	Type	Crop Year	Exp. End Value	Coverage Price	Coverage Level	Rate	Cost Per CWT	End Date
13	809 Steers Weight 1	2013	160.321	\$159.72	0.9963	0.030854	4.928	6/7/2013
21	809 Steers Weight 1	2013	165.045	\$160.04	0.9697	0.023837	3.815	8/2/2013
21	809 Steers Weight 1	2013	165.045	\$153.44	0.9297	0.011592	1.779	8/2/2013
34	809 Steers Weight 1	2013	169.294	\$166.35	0.9826	0.036011	5.99	11/1/2013
34	809 Steers Weight 1	2013	169.294	\$164.15	0.9696	0.030363	4.984	11/1/2013
34	809 Steers Weight 1	2013	169.294	\$153.15	0.9046	0.011793	1.806	11/1/2013

Pros for **LRP**, cont.

- Do not have to do anything in the markets at termination of insurance period
- Receive Indemnity payment when **Adjusted CME Cash Feeder Cattle Index** is less than **LRP Coverage price**
 - Price adjustments by type and weight are built in to LRP coverage levels listed on the web
 - File claim within 60 days on end date
- Widely available from insurance agents, **but...**
- 13% Subsidy provided by RMA
- Do not have to sell your livestock at the end of the insurance period
 - Can reinsure livestock that are held over for another period.



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Cons for **LRP**

- Limited coverage time slots
 - 13, 17, 21, 26, 30, 34, 39, 43, 47, or 52-week periods
- Can not sell **or transfer ownership** prior to 30 days before the end of the “Specific Coverage Endorsement”
 - **A forward contract is not selling or transferring ownership**
- Limited selection of coverage levels
- Producer Must establish eligibility at the time insurance is purchased
 - Ownership, number of head, type of livestock, finish date
- Limit of 1,000 head per endorsement & 2000 head annually
- No Off-setting Transactions allowed
 - Offset LRP position in the **futures and/or options market**
 - **Offset = Buying a Call Option**



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LRP—Feeders, Steers Weight 1

Contract Data	Value	Calculation
Number of Steers	100 hd	Producer
Expected Weight	5.80 lb	Producer
Current Date	March 8, 2013	Producer
Marketing Date	November 1	Producer
Insurance Period	34 weeks	Producer
Expected Ending Value	\$169.294 cwt	RMA
Coverage Level	98.26%	Producer
Coverage Price	\$166.35/cwt	RMA

LRP—Feeders Steers Weight 1

Feeders, July 13, 2011		
Contract Data	Value	Source
Insured Value	\$96,483	100 hd x 5.80 cwt/hd x \$166.35/cwt
Premium Rate	0.036011	RMA
Total Premium	\$3,474.20	\$96,483 x 0.036011
Subsidy Rate	13%	RMA
Subsidy Amount	\$451.65	\$3,474 x 0.13
Producer Premium	\$3,022	\$3,474 – \$452

LRP Steers Weight 1

- Suppose the producer actually sells 100, 580 pound steers on Nov. 1, for \$168.00/Cwt
- The **Unadjusted** CME Feeder Cattle Cash Settlement Index ending value was \$150.00/cwt.
- **Adjusted** CME Index Value is \$165.00
- Will the producer receive an indemnity?



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LRP Example-Steers Weight 1

- Yes, \$165.000 is less then \$166.350
- Indemnity calculation
 - 100 head x 5.80 cwt/head x \$1.35 = \$783.00
 - \$1.35 =(\$166.35 - \$165.00)
- Revenue from calves
 - 100 x 5.80 cwt/head x \$168.00 = \$97,440.00
 - Plus indemnity of: + 783.00
 - Less producer premium of: - 3,023.00
 - Less transaction costs (.22*5.80*100) - 127.60
 - Net revenue (rounded): = \$95,072.00



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Summary LRP vs Options,

- LRP & Put Options both protect against downside price risk.
 - For LRP, the selected “coverage price” minus the premium and interest/transaction costs is the producer’s price floor.
 - For Options, the selected “strike price” minus the premium minus trading cost is the producer’s price floor.
- Both LRP & Options require the payment of a premium.
 - LRP—premium is paid to an insurance agent.
 - Option—premium is paid to a broker.
- Both LRP & Options have transactions costs



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Summary LRP vs Options

- Payouts are received when the **CME Feeder Cattle Cash Settlement Price Index (Adjusted by the PAFs)** declines below the RMA coverage level selected
 - LRP- Contact your Agent to claim Indemnity
- Options- Option premium increases in value when Futures is trading below the Strike price selected
 - Have your broker offset or exercise the option
- LRP and Options are subject to basis risk.



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Summary LRP vs Options

- Neither product protects the producer from a decline in the producer's cash sale price.
 - Producer is subject to **basis risk**.
- Subsidies are not available for option premiums.
- No price adjustments for varying weights built into Options
 - LRP uses Price Adjustment Factors (PAFs)
 - Basis accounts for weight differences in the futures/options markets

Summary LRP vs Options

- **Advantages of Options** relative to LRP:
 - A producer may buy higher price coverage levels than LRP if they purchase an In-the-Money Option.
 - LRP coverage levels always “out-of-the-money”
 - Coverage level less than current futures price
 - Option has more timing flexibility
 - Producer may sell an option prior to expiration.
 - Producer can re-purchase an option at any time

Livestock Gross Margin (LGM)

- Another insurance product available to insure Finished animals
- Insures both the value of the animal and the feeding costs of the animal
- More information is available if you are interested



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Information Sources

- Futures and Options
 - TFC Charts – Third party
 - <http://tfc-charts.w2d.com/menu.html>
 - CME and CBT
 - <http://www.cmegroup.com/trading/commodities/>
 - KCBT –Kansas City Board of Trade
 - <http://www.kcbt.com/index.asp>
- LRP Daily Coverage Prices
 - RMA= Risk Management Agency
 - http://www3.rma.usda.gov/apps/livestock_reports/
- Software
 - <http://www.montana.edu/softwaredownloads/livestockdownloads.html>

Questions

